

**FIT TOUR OPERATOR / HOTEL CONTRACT**

This agreement was reached between

**X2 (Cross To) Yachting Company Limited**

Address : Asia Pacific Head Office  
 : The Trendy Bldg., 11<sup>th</sup> Fl. 10/125, Soi  
 Sukhumvit 13 Rd., Klongtoey – Nua,  
 Wattana, Bangkok 10110, Thailand

Telephone : +66 2168 7533 ext. 699

Contact Person : Khun Apisith Namkod

Title : Tour Sales Executive

Email : apisith@bhmasia.com

**Zizzee Co., Ltd.**

Address : 79/310 Moo 8, Soi Ramkhamhaeng 150  
 : Ramkhamhaeng Road,  
 Khwaeng Saphan Sung, Khet Saphan Sung,  
 Bangkok 10240, Thailand

Telephone : +66(0)2 1166 767

Mobile : +66(0)2 0485 988

Contact Person : Khun Waraporn Saikaew

Title : Sales Executive

Email : Sales@zizzee.com

**Rate Valid From Now until 31 October 2017**

**DAY CHARTER PRICES – SHIRAZ**

| Available Charters                          | Net Agent Prices |
|---|------------------|
| <b>Half Day Cruise</b><br>(4 Hours)         | <b>38,250</b>    |
| <b>Full Day Cruise</b><br>(8 Hours)         | <b>55,250</b>    |
| <b>Sunset Cruise</b><br>(3 Hours inc. wine) | <b>29,750</b>    |

↓ All prices are for a maximum of 20 passengers plus crew including soft drinks, water, tea, coffee, snacks, snorkeling equipment, fishing gear and kayaks. BBQ available.

**DAY CHARTER PRICES – CHARDONNAY**

| Available Charters                          | Net Agent Prices |
|---|------------------|
| <b>Half Day Cruise</b><br>(4 Hours)         | <b>42,500</b>    |
| <b>Full Day Cruise</b><br>(8 Hours)         | <b>68,000</b>    |
| <b>Sunset Cruise</b><br>(3 Hours inc. wine) | <b>34,000</b>    |

↓ All prices are for a maximum of 35 passengers plus crew including soft drinks, water, tea, coffee, snacks, snorkeling equipment, fishing gear and kayaks. BBQ available.

**OVERNIGHT – APPLICABLE FOR ONLY SHIRAZ**

| Available Charters                         | Net Agent Prices |
|--|------------------|
| <b>Overnight</b><br>(9 am – 4 pm Next day) | <b>102,000</b>   |

↓ The overnight rate is net per boat per night until 4 PM the next day.

**ISLAND EXPLORER PACKAGE – APPLICABLE FOR ONLY SHIRAZ**

| Available Charters   | Net Agent Prices |
|--|------------------|
| <b>3 Days 2 nights Island</b><br><i>(Marina–Koh Samet-Marina)</i>                  | <b>199,750</b>   |
| <b>5 Days 4 nights - Island</b><br><i>(Marina – Koh Samet - Koh Kood – Marina)</i> | <b>369,750</b>   |

↓ The maximum passenger is up to 6 people per package

**Remark**

↓ All prices are in Thai Baht and are subject to change without notice. All prices listed are inclusive of 7% VAT.

**Weather Check Policy**

↓ All our clients have the opportunity to rebook their charter at a later date should they be unable to fulfill their dates booked.

**Charter Contract**

- ↓ Once customer(s) / partner(s) have decided to proceed with the booking, X2 Yachting will issue customer(s) / partner(s) with a charter contract. This is between customer(s) / partner(s), the charterer and X2 Yachting.
- ↓ Produced by the X2 Yachting, the contract is regarded as the reliable industry standard and is endorsed by a leading Thailand maritime lawyer.

**Table of Rebates**

↓ The X2 Yachting would pay the Rebates to the agents / partners upon the agents / partners reaching the targets below during the override validity period. Dates are based on charger date.

| Quarter Division                                  | Target  | Rebates (% of Supplier Costs) |
|---|---------|-------------------------------|
| 1 <sup>st</sup> Quarter (1 January – 31 March)    | 600,000 | 5 %                           |
| 2 <sup>nd</sup> Quarter (1 April – 30 June)       | 300,000 | 5 %                           |
| 3 <sup>rd</sup> Quarter (1 July – 30 September)   | 300,000 | 5 %                           |
| 4 <sup>th</sup> Quarter (1 October – 31 December) | 600,000 | 5 %                           |

**Reservation Procedures**

↓ All reservation requests must be made directly to X2 Yachting Reservation only:

**T:** +66(0)87 611 8075

**E:** sales@x2yachtcharter.com

All reservation requests are subject to availability and written confirmation by X2 Yachting Reservation. Advice in writing is required to notify the Reservation Department of any amendments & cancellations.

**Cancellation Fees / No Show**

In the event of the passenger's cancellation of the chartered due to any reason whatsoever, he/she shall be obliged to notify X2 Yachting thereof in writing, and in respect, he shall be charged for amend as follows:

- ↓ Up to 50% of the full charter rate if the cancellation has been done up to 14 days prior to the starting date of charter.
- ↓ Up to 100% of the full charter rate if the cancellation has been done less than 7 days prior to the starting date of charter.

The date of the receipt of the cancellation notice in writing shall be the basis for the settlement of the stated cancellation charges.

**Payment Terms: Pre – Payment**

- ↓ The charter reservation is confirmed by a **50% deposit** of the total charter fee. Balance is due 7 days before the charter start date.
- ↓ The Company accepts payments made in by credit card –MasterCard, Visa, bank deposit, e transfer and PayPal Online Payment.
- ↓ If you have any problems concerns, please kindly contact our reservation as below:

**T:** +66 (0)87 611 8075, +66 (0)80 562 6731**E:** sales@x2yachtcharter.com**Bank Details of Payment**

Account Name : CrossTo Yachting Company Limited  
Account Number : 105-3-23752-3  
Bank Name : Bangkok Bank  
Branch : Bangkok  
Address : 182 Sukhumvit Road, KlongToey Bangkok 10110  
Swift Code : BKKBTHBK

**Date of Contract Issue**

- ↓ Kindly acknowledge your acceptance including **TERMS AND CONDITIONS** stated herein by signing and returning a copy of this agreement via email to [sales@x2yachtcharter.com](mailto:sales@x2yachtcharter.com)

**Authorized Signatory and Company Stamp**

On behalf of:  
**X2 Yachting Company Limited**



Name: Apisith Namkod (on beha  
Position: Tour Sales Executive  
Date: 8 March 2017



Received and accepted on behalf of:  
**Zizzee Co., Ltd.**

Name: Khun Waraporn Saikaew  
Position: Sales Executive  
Date: